

What's in a CMA & Cloud CMA?

THIS CLASS WILL TEACH YOU:

- ⌘ What makes a good comp
- ⌘ The main factors that allow one house to sell for more than another
- ⌘ How to decide if the adjustment is a plus or a negative
- ⌘ How to quantify typical adjustments
- ⌘ Cost does not always equal value

Instructor:

Don Cook

Mary Harris Dieter

Melissa Hailey

Provider: CCAR 0298

TREC: 30964

THREE HRS CE * NO LEGAL

Cost:

\$20 CCAR Members

\$40 Non-Members

Register online :

www.ccar.net

Phone: 972-618-3800

Email:

education@ccar.net



Dates and Times:

- | | |
|--------------------------|------------------------|
| ⌘ Monday, January 23 | 1:00 p.m. - 4:00 p.m. |
| ⌘ Wednesday, February 22 | 1:00 p.m. - 4:00 p.m. |
| ⌘ Tuesday, March 28 | 9:00 a.m. - 12:00 p.m. |
| ⌘ Tuesday, April 11 | 9:00 a.m. - 12:00 p.m. |

PLANO LOCATION:

6821 Coit Rd
Plano TX 75024